



# BUILDING ENVELOPE ASSOCIATES

YOUR SOLUTION TO ROOFING, WATERPROOFING AND MORE



## We Are Problem Solvers

Solutions for Lasting Results

Building Envelope Associates represent a selection of innovative products and assist the building owner, architect, consultant and contractor by recommending the right solution to keep moisture out of the exterior building envelope. Each of the manufacturers we represent are committed to the sustainability of your buildings; making them last longer, reducing life cycle costs and increasing energy efficiency. We assist in making informed choices, navigating through all available options to select the best solutions to use in building construction.



### POLYGLASS Value Through Innovation

Polyglass is a top innovator in the industry, adding value by producing cutting-edge products and focusing on quality and efficiency for all types of roofing and waterproofing. Polyglass offers the latest roofing technologies including modified bitumen roofing systems, self-adhered roofing membranes, underlayments, as well as elastomeric and asphaltic roof coatings and accessories.



### ATLAS Unparalleled Energy Efficiency

Atlas is the leader in Polyiso and Facer Technology and innovator of polyiso roof and wall insulation products. Atlas ACFoam® Polyiso Roof Insulation Boards are Quality-Mark™ certified, to meet or exceed building codes. Atlas EnergyShield® Continuous Wall Insulation Systems, provide an uninterrupted thermal barrier that keeps the building envelope protected and ensures long-term energy efficiency. Atlas insulation products deliver unparalleled performance.



### DEXCELL ROOF BOARDS We've Got You Covered

DEXcell® Roof Board Products by National Gypsum cover the entire spectrum of commercial roofing applications. The DEXcell® Roof Boards are excellent thermal, fire, vapor, moisture barriers and provide maximum hail and puncture resistance. Enhanced wind uplift and exceptional dimensional stability help to protect the assembly. DEXcell® offers roof boards with outstanding durability and strength.



### NEXGEN BUILDING PRODUCTS Building Better

NEXGEN MAXTERRA™ MgO based panels and building assemblies have the ideal features to create high-performance, safe, efficient, resilient and healthy commercial and residential buildings. NEXGEN supplies MgO panels for many construction applications including subflooring, floor underlayment, interior walls, exterior sheathing and roof sheathing. NEXGEN provides the highest certified MgO products with superior energy-saving ratings.



### IKO TPO SINGLE PLY SYSTEMS Performance Innovation

IKO has optimized the ideal product weathering chemistry, Matrix™ TPO Single Ply technology, bringing the future of innovation to the commercial rooftop.



### HICKMAN EDGE SYSTEMS Cutting-Edge Solutions

The leading edge metal manufacturer, providing edge metal systems, fascia, coping, gutters, water control products and roofing accessories.



### YORK FLASHINGS Flashings & Membranes

Stainless steel, self-adhered and copper flashings also membranes for moisture control in through-wall and transition applications. Tested to meet or exceed standards.



### WOOSTER PRODUCTS Where Safety Meets Style

Anti-slip safety products, safety treads, stair nosings, walkways and safety surface products that provide trusted anti-slip protection.

## SUSTAINABLE BUILDING SYSTEMS

High-Performance Products Reducing Environmental Impact

Building Envelope Associates offers high-performance, proven products that optimize building envelope performance. These products are your key to maximizing efficiency and reducing environmental impact. Our ability to deliver dependable results, combined with the experience to provide the support you need, makes us your trusted source for sustainable building systems.



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### ABOUT

Building Envelope Associates is a manufacturer sales agency representing a select few, cutting-edge, innovative roofing, waterproofing and building products. Including premium roofing membranes, roof coatings, roof insulations, cover boards, accessories and more.

For more information regarding our services visit [www.FLBEA.com](http://www.FLBEA.com).



Find us on Facebook, Twitter and LinkedIn

Sales • Product Education • System Selection Expertise • Professional Engineering Support • Florida Building Code Guidance

Contact our specialists regarding product selection and sustainable solutions to achieve lasting results.

[www.FLBEA.com](http://www.FLBEA.com)

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102 NE 2nd Street, Suite 278, Boca Raton, FL • 33432



**John Massengill** owns and operates Building Envelope Associates. He has over 35 years of experience in the roofing and construction industry serving in sales, management, business development and technical sales roles for manufacturers and distributors before becoming an independent manufacturers sales agent. John recruits top talent in a given area and specializes in rehabbing underdeveloped markets. He has expertise in sustainable building solutions, energy-efficient products and consults on innovations for commercial construction applications.

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**Kelsey Archer, PE, CDT** has over 12 years of experience as a project engineer in the industry to complement our sales team. She provides required engineering evaluations and certified engineering calculations of building envelope components and systems including design of repair and replacement options. Kelsey has expertise in commercial low-slope and steep-slope roofing, waterproofing, exterior systems, fenestration design and experience with Florida building code requirements and the appropriate applications to meet specifications.

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**Kevin Sturdy** has over 15 years of experience as an independent manufacturer sales representative in the South Florida market. He is licensed as a Journeyman Electrician combined with a business management background. With his design-build expertise, Kevin assists customers with complex project considerations. As a sales representative with Building Envelope Associates, Kevin prides himself on giving the best sales experience to all our customers.

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**Juan Melendez** is a Waterproofing Sales Representative with over 10 years of construction industry experience. Juan provides waterproofing sales representation, system education and customer support. He is knowledgeable in proper construction practices for building envelope waterproofing systems. Juan's expertise with below-grade structural waterproofing helps our customers navigate accurate product applications for projects. Juan prides himself on building long-term partnerships.

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**Ben Safren** is an Architectural Sales Representative experienced in technical sales with a demonstrated history of working in the building materials industry, specializing in the components of wall system assemblies, concrete detailing/construction and Architectural Consulting. Ben's business development, sales and technical experience benefits our customers, providing construction best practice insights and selecting the proper system components to achieve the optimal value for built applications.

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**Mark Duque, CCC** is a technical representative with over 16 years of experience in commercial and residential construction. He is CCC Florida Certified Roofing Contractor licensed, has a bachelor's degree in civil engineering and continuing his education to obtain EIT Certification. Mark has a strong background in the building industry including residential and commercial field experience. With his experience in civil engineering and construction, Mark will assist our customers in making the appropriate choices for project success.

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**Ronald Frixione** is an Authorized CERTA Trainer and OSHA Construction Safety Certified roofing professional with over 20 years of industry experience. Ronald is experienced in sales with excellent knowledge of roofing and waterproofing systems. Ronald possesses the technical experience to enhance system knowledge through education. As industry guidelines evolve, Ronald aids customers in understanding the appropriate solutions to meet codes and for more resilient built structures.

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**Christine Massengill** has been a small business owner for over 20 years and co-owns and operates Building Envelope Associates with her husband John. Christine oversees our agency's numerous daily operations including office management, customer service, sales support, pricing, order fulfillment, supervising timely delivery schedules and coordinates sales meetings and special events with manufacturer and distributor partners.

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**Arturo Vazquez** is an experienced sales representative with excellent knowledge of building materials and distribution. He educates customers on sustainable products, commercial roofing systems and advancements. Arturo knows how to respond with top-quality solutions tailored to project specifications. He is pleased to have joined the BEA team and looks forward to strengthening relationships between our customers and industry partners.

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**Cristina Tilson** has over 10 years of expertise in Customer Support and Experience in both the corporate and start-up space. She has worked for a national distributor directing customer service interface enhancements, providing customer experience training and support to the territory sales team. Cristina has held sales and account management positions. She is passionate about providing support to help our customers succeed in business and understands the nuances of our customer requirements.

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**Angel Baricelli** is a seasoned chemical engineer with over 35 years of experience in the construction products industry. His expertise spans consultative sales, specification development, distribution and contractor partnerships, logistics coordination and comprehensive supply chain management. Angel brings a deep understanding of local code regulations and market dynamics, enabling him to deliver effective, tailored solutions that meet both client needs and code requirements.

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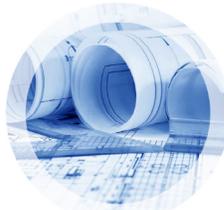
**Antonella Baricelli** joined Building Envelope Associates as a Sales Representative, bringing a strong background in sales, logistics, operations and customer relations. With a customer-first mindset and deep industry knowledge, Antonella is dedicated to delivering exceptional service and building lasting partnerships. Antonella is known for her problem-solving skills, passion for relationship-building and commitment to driving growth and enhancing the customer experience.

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**Kevin Colangelo** is a seasoned career professional with over 30 years of management and customer service experience. He possesses a strong technical background, and expertise in highly government-regulated environments. Kevin is committed to service excellence and will foster effective communication with clients and distributors, promoting mutual growth and development.

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### Contact

At Building Envelope Associates, our team recommends precise solutions for total waterproofing protection of the building envelope, preventing water infiltration and degradation of built structures, extending service life.

Contact a BEA specialist for assistance with your next project. We're here to help.

Sales • Product Education • System Selection Expertise • Professional Engineering Support • Florida Building Code Guidance

Contact our specialists regarding product selection and sustainable solutions to achieve lasting results.

[www.FLBEA.com](http://www.FLBEA.com)

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