



## Building Envelope Associates Hires Sales Representative for Southwest Florida

Building Envelope Associates, LLC. (BEA), an independent sales agency for leading roofing, waterproofing and building product manufacturers, is excited to announce that Kevin Colangelo has joined the team as a sales representative.

Kevin Colangelo joined the BEA team in 2026. He is a seasoned career professional with over 30 years of experience in management and customer service.

In his previous role, Kevin managed several contract manufacturing facilities, all with a heavy emphasis on customer relationships and customer satisfaction. He possesses a strong technical background, having led multiple engineering teams. Kevin has consistently used a hands-on methodology to solve challenges and has been awarded numerous patents in recognition of his innovative contributions.

Kevin has an extensive background in working in highly government-regulated environments. Throughout his career, he has overseen a variety of regulatory audits, both domestically and internationally, driving improvements in compliance standards. Kevin's expertise and commitment to excellence make him a valuable addition to our organization. With BEA, he will foster effective communication with clients and distributors, promoting mutual growth and development.

Kevin will represent Polyglass Waterproofing, along with our other products in the Southwest Florida Territory, while Ali Spingler will continue to represent Polyglass Roofing Systems. Together, they will collaborate to provide a seamless, coordinated approach that supports our customers' full system needs. He will also work with our professional engineer and technical specialists, to deliver sustainable solutions to our customers. Kevin's history of cultivating strong customer relationships will reinforce BEA's commitment to exceptional customer service. He is eager to apply his customer-centric sales approach, focusing on delivering substantial value to our clients.

"We focus on the latest innovations that deliver sustainability and enhance performance of the entire building envelope," said John Massengill, General Manager of Building Envelope Associates. "Consistently, we bring in knowledgeable talent that fully supports our commitments to promoting growth for all our business partners."

The BEA team of specialists' deep understanding of building enclosure systems enables us to effectively address the unique challenges of each project. We utilize proven performance products that are backed by leading industry manufacturers, ensuring reliability in every solution we provide.

### About Building Envelope Associates:

Building Envelope Associates offers the latest advancements in roofing, waterproofing and building systems. Including high-performance roofing membranes, insulation, coatings, sealants, accessories, LEED-qualified, cool-roof and energy-efficient products. These products meet and exceed industry standards, are engineered to extend life cycle, reduce waste and minimize environmental impact.

### Contact Building Envelope Associates:

[General Inquiries](#)  
[www.FLBEA.com](http://www.FLBEA.com)